



Saab Tourist Delivery Plan

Bringing a Saab back from Europe has a lot of advantages

1

One advantage, of course, is that you get to use your new Saab while you're in Europe. Thereby saving lots of money just getting around seeing the sights. Current rental costs for a comparable vehicle are approximately \$800.00 month.

2

Secondly, if you live in the United States and have purchased your new Saab at one of our nearly 400 U.S. Dealers, Saab-Scania of America Inc. will pay the customs duty, port broker's clearance charges, and even have your new Saab cleaned and ready for you to drive away from the port broker's office. This can save you \$250.00 or more. If the car is bought in Canada, Scancar Ltd. will give you the same service, with the exception of the Canadian customs duty which is your own responsibility.

3

Another advantage is that you can drive your Saab in Europe and then bring it back and drive it again in the U.S. without any modifications. Your new Tourist Delivery Saab will be delivered to you, fully equipped according to American specifications, and because the 1976 Saabs — in contrast to most other 1976 cars, imported or domestic — do not require the use of unleaded fuel, it can be fuelled at any gas station in Europe or in the U.S. with regular grade gasoline.

4

Still another advantage is that we'll ship it home free the Swedish port of Gothenburg, to Providence, R.I., Baltimore, Md., Los Angeles, San Francisco, Ca., Portland, Or., Newark, N.J., Portsmouth, Va., Chicago, Ill., Minneapolis, St. Paul, Minn., Montreal and Vancouver, Canada.

Q: Where can I order a Saab for pick-up in Europe?

A: Any authorized Saab dealer in the U.S. and Canada can arrange to have a Saab waiting for you in Europe. He'll ask you to fill out an order form and registration papers. Then he'll help you pick your model, the color, and the accessories that you'd like to have on your Saab. After you've decided where and when you'd like to take delivery of your Saab in Europe, he'll take care of all details.

A deposit of only \$300 is necessary when you place your order. This, of course, is deducted from the cost of the car at the time of final payment (not less than 30 days prior to taking delivery). The price of your Saab includes pre-delivery servicing, registration and the cost of all other documents needed for travel in Europe.

Q: When do I order?

A: It's important to order your Saab well in advance — approximately eight to ten weeks before you'd like to take delivery of your Saab in Europe. This will allow enough time for adequate preparation, scheduling and confirmation of order.

If your travel schedule doesn't permit you enough time to order eight to ten weeks in advance, it is possible to order certain models in less than the prescribed time, depending on their availability.

Check with your Saab dealer; he'll do his best to meet your needs.

Q: Can I finance my purchase of a Saab?

A: Yes. Full financing is available to persons seeking European delivery. Your Saab dealer will be glad to arrange a plan suitable to your needs.

Q: Suppose I want to trade in my present car?

A: All Saab dealers offer you the opportunity to trade in your present car on a new Saab. Keep in mind however, that used cars lose value when newer models go on sale. So if you do decide on a trade in, discuss it with your dealer as soon as you can. He'll help you get the most for your money. And your car.

Q: What if I want to change my order?

A: Changes can normally be made on an order up to six weeks prior to delivery date. Should a complete cancellation be unavoidable, Saab will move as quickly as possible to halt the processing of your order. However, any change or cancellation received after six weeks prior to delivery date will result in a cancellation charge.

Q: When can my Saab be delivered?

A: Your Saab can normally be delivered Monday through Friday at all regular Saab Delivery points in Europe. Your dealer can provide specific information as regards business hours and holiday schedules for all delivery points.

Q: What will I need when I pick up my Saab?

A: When you pick up your car, you will need your copy of the Car Order, the Confirmation of Order, and your passport.

Q: Can anyone else pick it up?

A: No one but the actual purchaser may take delivery of the car.

Q: How much will it cost to pick up my Saab?

A: Saab Tourist Delivery agents will go to great lengths to deliver your car to wherever you say. However, there are different rates for different locations. But if you pick up in Gothenburg it's absolutely free.

Q: Is there an additional charge for registration?

A: The registration of your new Saab will be arranged through the factory in Sweden at no additional cost. In most European countries, an application for temporary registration of a car on a European tax and duty-free basis can be carried out in your absence. It's simply a matter of filling out the necessary forms provided to you by your Saab dealer. The application will be sent, along with your order form, to our factory agent, who will immediately begin processing procedures with the country in which you seek delivery. In most cases, temporary auto registration remains valid for the length of your insurance coverage — but not beyond a calendar year (12 months).

A prolongation of the registration is granted only on rare occasions. Should you not be in a position to export your car from that country within the validity period of the registration, you may become liable to payment of import duty and local automobile taxes. We suggest you investigate beforehand the local duty and tax laws.



**Q: Once I take possession, am I all set to go?
Will I have everything necessary to tour Europe without a problem?**

A: Yes to both questions. The delivery agent will have your Saab ready for the road, with all the necessary registration and insurance papers. He'll explain each document in detail, demonstrate your car, and answer any questions you may have. From start to finish, delivery will probably take less than an hour. And by the time you're finished, here's what you'll have:
Owner's Manual.
Service Booklet with a free service certificate.
Saab European dealer list.
European Registration Certificate.
International Insurance Certificate.
Insurance Policy.
Saab Home Shipment Folder.
Road map.

Q: What about service and warranty while I'm in Europe?

A: You, as a new Saab owner, are entitled to a Free Service Inspection . . . a complete check of your car at 1200 miles. You only pay for oil change, filter and lubricants. The rest is handled between the servicing dealer and the factory.

Q: Won't I need insurance? If so, when and how do I get it?

A: Throughout Europe, third-party liability insurance is compulsory in order to obtain registration. Your agent in Sweden will arrange your insurance for the duration of your stay in Europe including procurement of the International Insurance Certificate (Green Card). Although conditions may vary (Swedish law requires home-country insurance in Sweden, for example), the arrangements for complete coverage, wherever you take delivery and wherever you wish to travel, are complete and easily obtained. Insurance costs in Europe are comparable to those in the U.S. Of course, temporary insurance of short duration will be much less than the premium payments you are making on your yearly insurance in the U.S. To obtain registration, the insurance will be effective a few days before the actual delivery time. One month insurance through Saab is compulsory. Saab strongly recommends that you obtain your insurance through our delivery plan — simply to avoid unpleasant delivery delays.

Q: How much will it cost to ship my Saab back home?

A: In some cases, it's absolutely free. Delivery from Gothenburg, Sweden, for example, to Providence, R.I., Baltimore, Md., Los Angeles, San Francisco, Ca., Portland, Or., Newark, N.J., Portsmouth, Va., Chicago, Ill., Minneapolis/St. Paul, Minn., Montreal and Vancouver, Canada, is free of charge*. And that includes marine insurance with a \$25 deductible, and all normal handling charges in Sweden.

However, if you decide to ship your Saab back home from a port other than Gothenburg, you can still take advantage of the lowest cost return shipment program anywhere. The rates have been specifically designed for Saab's Tourist Delivery customers and are quite inexpensive. The alternative drop off points covered by this program are: London, Amsterdam, Copenhagen and Stockholm. Your dealer can inform you as regards the rates for these various alternative drop off points.

* Provided, however, that Saab-Scania shall not be responsible for delay, non-delivery, default or changes, if occasioned by strikes or work stoppages, war, riot or revolution, by supervening action of the United States Government or any other government, or by any other supervening circumstances.

Q: What should I bring when I drop off my Saab for shipment home?

A: When a car is "dropped off" for home shipment, the following documents are required:

The Tourist Delivery Plan Warranty and Service Booklet.

Registration Certificate.

International Green Insurance Certificate.

Personal belongings cannot be shipped in the car.

Q: Do I pay customs duty on my Saab?

A: Saab-Scania of America Inc. pays the customs duty on your new car if you live in the United States and have purchased your new Saab from one of our authorized U.S. Dealers.

For import to Canada the Federal tax of 12 % will be based upon a depreciation scheme of the manufacturer's suggested list price of the car when new, as follows: 1 month 5 %, 2—3 months 10 %, 4—5 months 15 %, 6—7 months 20 %, 8—10 months 25 %, 11 months 27,5 %, 12 months 30 %.

Customs duty is free when a former resident of Canada has been a resident of another country for at least one year without interruption, and has owned the car for at least six months before his return.

Q: Can I have a Saab shipped home without having used it in Europe?

A: You can also have a Saab shipped home without ever having seen it in Europe. (Home shipment rates are the same as if you'd taken physical possession of the car). However, ordering of such a car must be incidental to a trip outside of North America and proof of your presence abroad will be required.

If you're in the States when you order your Saab shipped home, you must obtain a "Certificate of Presence Abroad" which attests to the fact that you actually visited Europe. This certificate must be notarized in Europe. The factory won't ship your car until it's been received. You'll get the Certificate of Presence when you receive the confirmation of your order.





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